



Summary

Realtor with well over two decades of experience in the field, exclusively in the Washington, D.C. Metro Area.

Expert in pricing and marketing residential properties. Highly knowledgeable regarding the intricacies of construction, real estate law, sales contracts, investments, traditional sales, foreclosures, and property management.

Over \$500,000,000 in career sales and 1,300+ closed transactions.

Experience

Broker/Owner - LuxManor Real Estate, Inc. www.LuxManor.com

D.C. Metro Area (2013-present)

Broker's license in Washington, DC, Maryland, and Virginia. Focusing on honesty, efficiency, and exceptional results. Working with an outstanding extended network of only the finest lenders, lawyers, contractors, and inspectors to provide a seamless real estate transaction.

Co-Owner - DMV Property Management www.DMVPM.com

D.C. Metro Area (2014-present)

Manage over 150 homes for investor clients by providing sound advice to landlords and tenants, collecting rent, and coordinating repairs. Assisting with renovations and adherence to government regulations.

Associate Broker/Team Leader – The Jim Roy Team

Long & Foster Real Estate Inc., Bethesda, MD (1998-2013)

Supervised and managed a team of agents and assistants, ensuring uncompromising service to buyers and sellers. Assisted clients in buying or selling real estate, including single family homes, town homes, condos, co-ops, and land.

- \$300+ million in sales.
- Top agent - # units sold in Bethesda office.

Licensed Contractor - Washington, DC and Maryland

- Designed and built a 4,500 square foot home. Selected and supervised the general contractor.
- Acted as general contractor of 4 new luxury townhomes.
- Extensive renovation experience including coordinating subcontractors, logistics, designing projects, and meeting deadlines.

Small Business Development Advisor and English Teacher

United States Peace Corps, Benin, West Africa, (1996-1998)

Provided management consulting to assist in the creation of a rural credit organization. Taught English at the local high school.

Education, Certifications, and Achievements

- B.S. in Business Administration, Binghamton University, 1996
- Eagle Scout 1991
- Accredited A-REO Agent
- Certified Distressed Property Expert (CDPE)
- Named "Top 30 under 30" in the nation by *Realtor Magazine* – 2003
- Fluent in French
- Completed 5 marathons

Community Involvement and Interests

- Merit badge counselor Troop 52, Scouting America
- Jujitsu head instructor (volunteer) Chevy Chase Jujitsu
- Former Sunday School teacher at All Saints Episcopal Church
- Former Vice President of Friends of the Crescent Trail