



**Jim Roy**  
7315 Wisconsin Ave #110W  
Bethesda, MD 20814  
Office: 301.986.9401 Cell: 301-254-7253  
[jim@luxmanor.com](mailto:jim@luxmanor.com)  
[www.luxmanor.com](http://www.luxmanor.com)



## Summary

Client focused Realtor with well over a decade of experience in the field, exclusively in the Washington, DC metro area. Expert in the pricing and marketing of homes, utilizing the latest technology to maximize the exposure of client listings. Skilled negotiator and highly knowledgeable regarding the intricacies of construction, real estate law and the sales contracts. Experienced in all facets of real estate, including traditional sales, short sales and foreclosures. Top 1% of Realtors worldwide.

## Experience

### **Broker/Owner – Luxmanor Real Estate, Inc.**

*Bethesda, MD (2013-present)*

Own and lead Luxmanor Real Estate, serving the entire DC metro area. Focus on honesty, efficiency and exceptional results. Provide personalized, dedicated service to all our clients based on their specific individual objectives and goals. Work with and recommend an extended network of only the finest lenders, lawyers and inspectors to provide a seamless real estate transaction.

### **Associate Broker/Team Leader – The Jim Roy Team**

*Long & Foster Real Estate Inc., Bethesda, MD (1998-2013)*

Supervised and managed team of agents and assistants, ensuring uncompromising service to buyers and sellers. Assisted clients in buying or selling real estate assets, including single family homes, townhomes, condos, coops and land.

- \$300 million in sales in DC metro area
- Top agent - # units sold in Bethesda office
- Named "Top 30 under 30" in the nation by *Realtor Magazine* – 2003

### **Builder/Property Manager**

*1 single family home, Chevy Chase, MD (2008-2009)*

- Designed and built a 4500 square foot home. Selected and supervised the general contractor.

*4 townhomes, Washington, DC (2003-2006)*

- Submitted and pushed plans through city permit office. Acted as general manager of 4 new luxury townhomes.

*10 residential rental properties (2001- present)*

- Purchased, renovated and presently manage several rental properties in MD, DC and VA.

### **Small Business Development Advisor**

*United States Peace Corps, Benin, West Africa, (1996-1998)*

Provided management consulting to assist in the creation of a rural credit organization, benefiting local shops and agricultural and transformation cooperatives. Developed and executed training sessions on planning, inventory control, management, basic accounting and marketing. Taught English at the local high school.

## Education and Professional Certifications

- Real Estate Broker License – MD, DC and VA
- Certified Distressed Property Expert
- Accredited A-REO Agent
- B.S. in Business Administration, Binghamton University

## Community Involvement and Interests

- Sunday School teacher at St. Columba's Episcopal Church (volunteer)
- Friends of the Crescent Trail Board Member (volunteer)
- Neighborhood block captain (volunteer)
- Jujitsu instructor (volunteer)
- Fluent in French
- Completed 5 marathons